

RESOURCE MOBILIZATION 30th March to 4th April, 2007

Day 1	Day 2	Day 3	Day 4	Day 5
Registration Welcome Introductions, expectations and ground rules	Participant recap Session 2.1: Planning steps for resource mobilization work Session 2.2: Developing a strategic plan	Participant recap Group presentations on Session 2.4 Session 2.5: identifying and researching different resource providers	Participant recap Session 3.1: Meeting resource providers- preparing to meet resource providers	Participant recap Session 3.3: Maintaining relationships with resource providers
Tea	Working Tea	Tea	Tea	Tea
Session 1.1: Exploring a conceptual framework for resource mobilization Session 1.2: identifying different kinds of resources	Continue session 2.2 Session 2.3: Reviewing current organizational resource situation and identifying resource gaps	Continue Session 2.5: Researching information about resource providers	Role-playing meetings with resource providers	Workshop reflections and follow-up discussion Workshop evaluation Workshop
Lunch	Lunch	Lunch	Lunch	Lunch
Session 1.3: Exploring different mechanisms for resource mobilization Session 1.4: Understanding different resource providers	Continue Session 2.3	Session 2.6: Preparing and creating a resource mobilization plan	Continue role-playing meetings with resource providers and discussion	Facilitators' debriefing and allocation of workshop follow-up actions
Working Tea	Tea	Tea	Tea	
Continue Session 1.4	Session 2.4: Researching resource mobilization mechanisms	Continue Session 2.6 Introduce the concept note	Session 3.2: Developing and following up a winning proposal	
Recap group meetings Facilitators' meeting	Recap group meetings Facilitators' meeting	Concept note homework Recap group meetings Facilitators' meeting	Recap group meetings Facilitators' meeting	